

AI Agent Factory: From Pilot to Production AI Agents

MANAGEMENT SUMMARY & CORE TAKEAWAY

isolutions' AI Agent Factory guides companies through seven defined steps from first idea to a productive AI agent built on Microsoft Copilot Studio. Governance, security and integration are built in from day one rather than added afterwards. KI-Outsourcing follows a similarly structured approach but deliberately uses a more modern, platform-independent solution instead of locking into Microsoft.

CONTEXT & EXECUTIVE RELEVANCE

Many mid-sized and large companies have already launched AI pilots—a chatbot here, an automation agent there. The problem surfaces later: without a clear structure, these experiments remain isolated solutions. They run outside IT governance, without consistent security standards, and without integration into existing processes. Ralf Blaschke from Accenture makes exactly this point in his analysis on why AI pilot projects are dying in 2026: the experimental "adolescent phase" of testing without governance is over. Companies that remain stuck in pilot mode lose the race.

isolutions, a Swiss consulting and implementation partner for Microsoft technologies, responded to this gap. In September 2026, as Netzwoche reported, the company launched the AI Agent Factory—a structured seven-stage approach that takes companies from a first idea to productive, enterprise-wide AI agents built on Microsoft Copilot Studio. The approach turns a one-off experiment into a repeatable path that any team in the organisation can follow.

CORE ACTION ITEMS

- 01 Envisioning – jointly making the potential of AI and Copilot Studio visible within the company's own business context
- 02 Use Case Discovery – systematically identifying concrete, value-creating use cases
- 03 Scoping & Maturity Workshop – assessing current maturity and sharpening the target picture: where are we, where do we want to go?
- 04 Governance workshops – clarifying data protection, security, compliance and operations from the outset

SWISS COMPLIANCE & ARCHITECTURE GUIDELINES

- ☑ Full compliance with revised Swiss Data Protection Act (revDSG).
- ☑ Zero vendor lock-in on closed proprietary models.
- ☑ Seamless integration into Abacus, Bexio and M365 ecosystems.

Non-Binding Process Analysis

Let us review in 20 minutes where AI agents create immediate measurable efficiency in your workflows.

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