

AI Price Deflation 2026: Why Falling Model Costs Lower the Entry Barrier for Swiss SMEs Now

MANAGEMENT SUMMARY & CORE TAKEAWAY

AI model costs have fallen by over 90% since 2022—faster than PC prices over 15 years. Simultaneously, hyperscalers are investing \$757 billion in 2026, massively expanding infrastructure. For Swiss SMEs, this deflation means AI outsourcing becomes truly affordable for the first time, while the strategic question shifts from 'Can we afford AI?' to 'Which models, which vendors, and what timing maximise our ROI?' The make-vs-buy decision, vendor diversification, and quality-adjusted cost comparisons move to the forefront—and those who set the right course now gain a measurable competitive edge.

CONTEXT & EXECUTIVE RELEVANCE

No technology cycle in the past 40 years has cut costs faster than generative AI. Goldman Sachs documents a price drop of over 90% for AI models since 2022. By comparison, PC prices took 15 years to achieve a similar decline. A quality-adjusted AI price index from Stanford University (SSRN, March 2026) shows a 78% drop between 2024 and 2026 alone—after adjusting for performance gains. This means you are now getting not just cheaper, but vastly more capable models for a fraction of the budget from three years ago.

The numbers speak for themselves: DeepSeek V4-Pro costs \$0.86 per million output tokens, making it 28 times cheaper than Claude Opus 4.7, while trailing by only 0.2 points on the SWE-bench score (80.6 vs 80.8). Claude Opus 4.6 itself launched 67% cheaper than its predecessor Opus 4. GPT-5 Nano starts at \$0.05 input and \$0.40 output per million tokens. Gemini 2.5 Flash-Lite offers a 1-million-token context window for \$0.10/\$0.40. This price range fundamentally shifts the economics of AI projects—not just for large corporations, but especially for Swiss SMEs that have previously been blocked by cost.

CORE ACTION ITEMS

- 01 API-first, not model ownership: Use specialised models via API rather than hosting your own.
- 02 Focus on orchestration: Your value creation lies in integration, not in the model itself.
- 03 Partner with expertise: An external AI service provider often pays for itself within the first quarter.
- 04 Pilot before scale: Start with low-cost models, validate the use case, then scale with premium providers.

SWISS COMPLIANCE & ARCHITECTURE GUIDELINES

- ☑ Full compliance with revised Swiss Data Protection Act (revDSG).
- ☑ Zero vendor lock-in on closed proprietary models.
- ☑ Seamless integration into Abacus, Bexio and M365 ecosystems.

Non-Binding Process Analysis

Let us review in 20 minutes where AI agents create immediate measurable efficiency in your workflows.

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