

# Co-Evolution: How AI Agents Recreate Your Departments

## MANAGEMENT SUMMARY & CORE TAKEAWAY

Co-evolution of humans and AI agents means that companies deploying agents will automate entire departments and move people into higher-value roles. Vercel's 90% automation of inbound sales development and 93% autonomous support handling show re-attribution, not layoffs, is the realistic path for companies that act.

## CONTEXT & EXECUTIVE RELEVANCE

Alvin Foo captured it on September 21, 2026: humans created AI – and AI now creates avatars, digital versions of well-known tech personalities. His [LinkedIn post]([https://www.linkedin.com/posts/alvinfsc\\_they-created-ai-and-ai-created-them-activity-7507793510876602368-pa8n](https://www.linkedin.com/posts/alvinfsc_they-created-ai-and-ai-created-them-activity-7507793510876602368-pa8n)) with over 750 reactions and 74 comments shows how quickly digital identity, provenance, and authenticity become core issues. The deeper point: companies are being reassembled by their own AI agents.

Co-evolution of humans and AI agents does not mean machines replace people. It means agents take over repetitive work and thereby redefine human roles – toward customer relationships, innovation, and complex sales. This pattern is re-attribution, not layoffs. For a strategic view, listen to this [Swiss AI podcast on AI agents as decision-makers](<https://www.ki-podcast.ch/ki-agenten-als-entscheider-ceo-kompetenzen-2025>).

## CORE ACTION ITEMS

- 01 Identify which repetitive tasks currently bind your best people – in support, sales, and back office.
- 02 Define the new role of those employees before you automate. Re-attribution requires a target picture.
- 03 Start with a bounded area, such as inbound sales or support, and scale only after measurable success.
- 04 Connect agents into a system that mirrors department logic, rather than stacking isolated tools.

## SWISS COMPLIANCE &amp; ARCHITECTURE GUIDELINES

- ☑ Full compliance with revised Swiss Data Protection Act (revDSG).
- ☑ Zero vendor lock-in on closed proprietary models.
- ☑ Seamless integration into Abacus, Bexio and M365 ecosystems.

## Non-Binding Process Analysis

Let us review in 20 minutes where AI agents create immediate measurable efficiency in your workflows.

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